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Index \*

62.89

# WHOLESALE PRICE LIST

TO NURSERYMEN AND FLORISTS

Season 1949-50

## THE TANKARD NURSERIES

Ocean Highway, U. S. No. 13

EXMORE, VIRGINIA

AZALEAS, BROAD-LEAVED EVERGREENS  
CONIFERS, SHRUBS, TREES, Etc.

Return Postage Guaranteed

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# Members

## VIRGINIA NURSERYMEN'S ASSOCIATION

## AMERICAN ASSOCIATION OF NURSERYMEN

## THE TANKARD NURSERIES

### Exmore, Virginia

L. D. TELEPHONE: Office-Belle Haven 3177

J. E. TANKARD: Belle Haven 2839

S. D. TANKARD, Jr.: Belle Haven 3242

Located on the Famous

## EASTERN SHORE of VIRGINIA

Where "Heaven and Earth Meet" in the words of Capt. John Smith who described this land as the best suited for man's habitation of any of the many places he had been.

We can well add that because of its level terrain, loamy soil, delightful climate, and nearness to the great Eastern markets, it is the best suited land we have ever seen for growing Fine Nursery Stock.

Far enough North to grow most of the Northern plant material; and yet tempered by the waters of Chesapeake Bay on the West and those of the Gulf Stream of the Atlantic on the East. The Southern materials, including many of the Camellias, also thrive here. We are 200 miles South of Philadelphia on the Pennsylvania Railway and Ocean Highway U. S. No. 13; and 50 miles North of Norfolk with which we are connected by a fast truck carrying ferry system running on a 90 minute schedule to and from Cape Charles on the Eastern Shore of the Chesapeake and the Southern tip of the Del-Mar-Va Peninsula.

The Eastern Shore and the Del-Mar-Va Peninsula have become a great nursery center. Come and find all your wants.

## WHOLESALE PRICE LIST

## FALL 1949 — SPRING 1950

Within easy trucking distance of Eastern points, but we can ship anywhere by express, freight, or truckload.

We have customers in 12 states - from Mass. to Oklahoma, and have received many compliments on our plants and our packing.

**Terms and Conditions:-** Prices are F. O. B. Exmore, Virginia, packing in boxes and bales additional, subject to prior sale, and our confirmation of the order. Terms are cash with order, or 1-4 cash with order, balance C. O. D., unless credit has been established with us.

50 plants at 100 rate; 250 at 1000 rate.

WE CAN DIG AND SHIP ALMOST ANY WEEK DURING THE WINTER, SPRING OR FALL. However, we advise you to let us have your order at once so we may reserve stock for you. Many items listed are scarce this season.



# The Tankard Nurseries

## Wholesale List --- 1949 - 1950

### Broad-Leaved Evergreens

Next to Azaleas, these are our leading product.

**ABELIA Grandiflora.** A summer pruning made nice plants of these.

	Each	Each
	Per 10	Per 100
1 1/2-2 ft. B&B .....	\$1.00	\$0.90
2-2 1/2 ft. B&B .....	1.25	1.90
2 1/2-3 ft. B&B .....	1.50	1.25

**AUCUBA japonica.**

2-3 ft. B&B .....	3.00
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**BERBERIS julianae.**

15-18 in. B&B .....	1.75
18-24 in. B&B .....	2.00

**COTONEASTER franchetti.** Pruned specimens.

3-4 ft. B&B .....	2.50
4-5 ft. B&B .....	3.00

**ELAEAGNUS fructicosa.**

2-3 ft. .....	2.00
3-4 ft. .....	2.50
4-5 ft. .....	3.50

**ELAEAGNUS pungens compacta.** A very useful compact growing variety.

2-3 ft. B&B .....	1.75	1.50
3-4 ft. B&B .....	2.25	2.00

**GARDENIA florida.** Not hardy north of Virginia.

18-24 in. B&B .....	2.50	2.25
24-30 in. B&B .....	3.25	3.00

**ILEX cornuta.** Chinese Holly. Sheared specimens.

2-2 1/2 ft. B&B .....	3.50
2 1/2-3 ft. B&B .....	4.50
3-3 1/2 ft. B&B .....	5.50

**ILEX cornuta burfordi.** Burford Holly. Beautiful specimens.

2-2 1/2 ft. B&B .....	3.50	3.25
2 1/2-3 ft. B&B .....	4.50	4.25

**ILEX crenata convexa.** (Bullata) Sizes indicate breadth of plant.

15-18 in. B&B .....	2.00	1.75
18-24 in. B&B .....	2.50	2.25

**ILEX crenata microphylla.**

15-18 in. B&B .....	2.00	1.75
18-24 in. B&B .....	2.50	2.25

**ILEX crenata rotundifolia.** Lovely sheared plants.

15-18 in. B&B .....	1.75	1.50
18-24 in. B&B .....	2.25	2.00
2-2 1/2 ft. B&B .....	3.50	

**ILEX opaca.** (American Holly) Pruned twice in 1949.

2 1/2-3 ft. B&B .....	2.00	1.75
3-3 1/2 ft. B&B .....	2.25	2.00
3 1/2-4 ft. B&B .....	3.25	3.00
4-4 1/2 ft. B&B .....	4.50	4.00
4 1/2-5 ft. B&B .....	5.50	5.00

Selected berried plants at 50% additional.

**JASMINUM floridum.** Not hardy north of Virginia.

2-3 ft. B&B .....	1.25	1.00
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100 Assorted Evergreens at 100 Rate.

REFERENCES:

The National Bank of Northampton, Nassawadox, Va.

The Leading Nurserymen of the East and South

**BROAD-LEAVED EVERGREENS CONTINUED**  
**LAUROCERASUS caroliniana. Sheared specimens. Not**  
**hardy in the North.**

		Each Per 10	Each Per 100
3 1/2-4 ft.	B&B	2.75	2.50
4-4 1/2 ft.	B&B	3.25	3.00
4 1/2-5 ft.	B&B	3.75	3.50
5-6 ft.	B&B	4.75	4.50
6-7 ft.	B&B	6.50	6.00
7-8 ft.	B&B	8.00	7.50

**LAUROCERASUS schipkaensis reynvani. Dwarf Laurel.**  
**An excellent slow growing shrub with dark evergreen**  
**leaves. Rather hardy.**

15-18 in.	B&B	2.00	1.75
1 1/2-2 ft.	B&B	2.50	2.25

**LIGUSTRUM lucidum. Not hardy in the North.**

1 1/2-2 ft.	B&B	1.75	1.50
2-2 1/2 ft.	B&B	2.00	1.75

**LIGUSTRUM lucidum erecta. A variety with erect branching habit.**

2 1/2-3 ft.	E&B	2.75	2.50
3-3 1/2 ft.	B&B	3.25	3.00

**LIGUSTRUM lucidum recurvifolium. Leaves with curved margins, darker green, and more compact than the ordinary type, make this variety a real beauty.**

1 1/2-2 ft.	B&B	2.00	1.75
2-2 1/2 ft.	B&B	2.25	2.00
2 1/2-3 ft.	B&B	3.00	2.75

**MAHONIA japonica. (Bealei)**

15-18 in.	B&B	1.75
18-24 in.	B&B	2.25

**NANDINA domestica. Not hardy in the North.**

18-24 in.	B&B	1.50
2-2 1/2 ft.	B&B	1.75
2 1/2-3 ft.	B&B	2.50

**OSMANTHUS aquifolium. (Illicifolium) Nice pruned plants.**

**Hardy in Washington, D. C.**

2-2 1/2 ft.	B&B	2.75	2.40
2 1/2-3 ft.	B&B	3.00	2.75
3-3 1/2 ft.	B&B	3.75	3.50
3 1/2-4 ft.	B&B	5.00	4.50

**OSMANTHUS fortunei. Large handsome leaves and well formed plants make this a very attractive variety.**

2-2 1/2 ft.	B&B	2.75	2.40
2 1/2-3 ft.	B&B	3.00	2.75
3-3 1/2 ft.	B&B	3.75	3.50
3 1/2-4 ft.	B&B	5.00	4.50

**PYRACANTHA laalandi.**

4 5 ft.	B&B	2.50	2.25
5 6 ft.	E&B	3.00	2.75
6 8 ft.	B&B	4.00	

**PYRACANTHA yunnanensis. Not hardy in the North.**

3-4 ft. spread	B&B	3.50	3.00
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**VIBURNUM burkwoodi.**

2-3 ft.	B&B	3.00
3-4 ft.	B&B	4.00
4 5 ft.	B&B	5.00

100 Assorted Evergreens at 100 Rate.



# Coniferous Evergreens

CHAMAECYPARIS	<i>filifera.</i>	Thread-branched	Cypress.
		Each Per 10	Each Per 100
<b>(Retinospora) Nice sheared plants.</b>			
2-2½ ft.	B&B	2.50	2.25
<b>CHAMAECYPARIS</b> <i>pisifera plumosa aurea.</i> Golden Plume Cypress. (Retinospora) Sheared specimens.			
1½-2 ft.	B&B	1.75	1.50
2-2½ ft.	B&B	2.25	2.00
<b>JUNIPERUS</b> <i>chinensis pfitzeriana.</i> A summer pruning has added density to these Pfitzers.			
1½-2 ft.	B&B	2.00	1.75
2-2½ ft.	B&B	3.00	2.50
2½-3 ft.	B&B	3.50	3.00
3-3½ ft.	B&B	4.50	
<b>JUNIPERUS</b> <i>communis ashfordi.</i> A dense and well formed columnar Juniper.			
2-2½ ft.	B&B	1.75	1.50
<b>JUNIPERUS</b> <i>communis hibernica fastigiata.</i> Beauties. Compact Irish Juniper.			
2½-3 ft.	B&B	1.75	1.50
3-3½ ft.	E&B	2.25	2.00
<b>JUNIPERUS</b> <i>Virginiana.</i> Beautiful sheared specimens. Root pruned two years ago. Why buy expensive Cannarti when these are equally as pretty.			
3-3½ ft.	B&B	2.00	1.75
3½-4 ft.	B&B	2.50	2.00
4-4½ ft.	B&B	3.25	3.00
4½-5 ft.	B&B	4.25	4.00
5-5½ ft.	B&B	5.00	4.50
<b>PICEA</b> <i>excelsa.</i> Norway Spruce. Broad, dense specimens.			
1½-2 ft.	B&B	1.25	1.00
2-2½ ft.	B&B	1.75	1.50
2½-3 ft.	E&B	2.25	2.00
3-3½ ft.	B&B	2.75	2.50
<b>PINUS</b> <i>strobis.</i> White Pine.			
2-3 ft.	B&B	2.25	1.75
<b>THUJA</b> <i>occidentalis.</i> American Arborvitae. Sheared and dense.			
2-2½ ft.	B&B	1.75	1.50
2½-3 ft.	B&B	2.00	1.75
3-3½ ft.	B&B	2.50	
<b>THUJA</b> <i>occidentalis pyramidalis.</i> Pyramidal Arborvitae. These are real beauties in color and form.			
2½-3 ft.	B&B	2.25	2.00
3-3½ ft.	B&B	2.75	
<b>THUJA</b> <i>orientalis aurea nana.</i> Berckman's Golden Arborvitae. Lovely specimens.			
15-18 in.	B&B	1.75	1.50
<b>THUJA</b> <i>orientalis compacta.</i> Biota compacta.			
2-2½ ft.	B&B	1.75	
2½-3 ft.	B&B	2.00	
<b>TAXUS</b> <i>cuspidata.</i> Japanese Yew. Sizes indicate spread.			
15-18 in.	B&B	2.25	2.00
18-24 in.	B&B	3.00	2.50

100 Assorted Trees at 100 Rate.

# FLOWERING SHRUBS

Extra fine shrubs, these are: The kind you like to use on your very best landscape jobs. They grow big and heavy here in only two years from the liner.

100 Assorted Shrubs at 100 Rate.

	Each Per 10	Each Per 100
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**CYDONIA japonica. Upright type. Red shades.**

1 1/2-2 ft. ....	.50	.40
2-3 ft. ....	.60	.50

**FORSYTHIA spectabilis.**

2-3 ft. heavy ....	.35	.30
3-4 ft. heavy ....	.50	.40

**HYDRANGEA paniculata grandiflora.**

1 1/2-2 ft. ....	.45	.40
2-3 ft. ....	.50	.45

**KOLKWITZIA amabilis.**

2-3 ft. extra heavy ....	.60	.50
5-6 ft. extra heavy ....	1.50	1.25

**LAGERSTROEMIA indica. (Crepe Myrtle). Water-melon Red. A lovely shade. Use Virginia grown Crepe Myrtles for increased hardiness.**

1 1/2-2 ft. ....	.40	.35
2-3 ft. ....	.50	.40

**SPIRAEA thunbergi.**

1 1/2-2 ft. heavy ....	.40	.30
2-2 1/2 ft. heavy ....	.50	.40

**SPIRAEA van houttei.**

2-3 ft. heavy ....	.30	.25
3-4 ft. heavy ....	.40	.35
4-5 ft. heavy ....	.65	.60

**SYRINGA chinensis. (Rothmagensis) Chinese Lilac.**

2-3 ft. ....	.40
3-4 ft. ....	.60

**VITEX macrophylla. An improved variety with lovely foliage and long dark spikes of flowers.**

2-3 ft. ....	.40	.35
3-4 ft. ....	.50	.40
4-5 ft. ....	.75	

**WEIGELIA — Eva Rathke (Red).**

12-18 in. ....	.40	.30
18-24 in. ....	.50	.40

**WEIGELIA floribunda. (Red).**

2-3 ft. heavy ....	.60	.50
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**WEIGELIA rosea. (Pink).**

2-3 ft. heavy ....	.40	.30
3-4 ft. heavy ....	.50	.40
4-5 ft. extra heavy ....	.90	.75

DON'T BE MISLED BY TANKARD PRICES. Prices are low but Quality is high. Soil and climate contribute to low production costs of the finest kind of nursery stock. This saving is passed on to you.

## AN OLD HAND AT A NEW STAND

Our Sam Tankard has had 22 years experience in the nursery business in North Carolina and Virginia. In 1946 the New Stand at Exmore, Va. was commenced, and now there are 38 acres of excellent ornamentals for old friends and new customers to choose from. **No old overgrown stuff.** All young, vigorous plants full of pep, but well developed.

# FLOWERING TREES

		Each Per 10	Each Per 100
<b>CERCIS canadensis. Red Bud (Judas Tree).</b>			
3-4 ft.	.....	.60	.50
4-5 ft.	.....	.80	.60
5-6 ft.	.....	1.00	.85
6-8 ft.	.....	1.50	
8-10 ft.	.....	3.00	
	Add 50% for B. & B.		
<b>CHIONANTHUS virginica. (White Fringe Tree).</b>			
2-3 ft.	.....	.85	
3-4 ft.	.....	1.00	
4-5 ft.	.....	1.25	
<b>CORNUS florida. Large caliber tree type. Specimen grade.</b>			
6-8 ft. B&B	.....	3.75	3.50
<b>CORNUS florida rubra. Pink Dogwood. Specimen Trees.</b>			
10-12 ft. B&B	.....	20.00 to 30.00	
12-14 ft. B&B	.....	35.00 to 50.00	
<b>MALUS — Flowering Crabapple. Flowering Crabs are one of our specialties. We have choice varieties and extra nice trees, all well branched.</b>			
Hopa. Red foliage, red flowers, and red fruit on a tree of erect columnar growth.			
4-5 ft.	.....	.60	.50
5-6 ft.	.....	.75	.60
6-8 ft.	.....	1.00	.90
8-10 ft.	.....	2.00	
	Add 50% for B. & B.		
<b>Atrosanguinea. (Carmine). Single red flowers, in super abundance.</b>			
3-4 ft.	.....	.60	.50
4-5 ft.	.....	.75	.60
5-6 ft.	.....	.90	.75
6-8 ft.	.....	1.25	1.00
8-10 ft.	.....	2.00	
	Add 50% for B. & B.		
<b>Coronaria. (Wild Sweet Crab. Nursery grown trees).</b>			
Pink flowers in great quantities.			
3-4 ft.	.....	.60	.50
4-5 ft.	.....	.75	.60
5-6 ft.	.....	.90	.75
6-8 ft.	.....	1.25	1.00
8-10 ft.	.....	2.00	
	Add 50% for B. & B.		
<b>Floribunda. Single pink flowers.</b>			
3-4 ft.	.....	.60	.50
4-5 ft.	.....	.75	.60
5-6 ft.	.....	.90	.75
6-8 ft.	.....	1.25	1.00
8-10 ft.	.....	2.00	
	Add 50% for B. & B.		
<b>Spectabilis. Very showy pink flowers, vigorous tree.</b>			
3-4 ft.	.....	.60	.50
4-5 ft.	.....	.75	.60
5-6 ft.	.....	.90	.75
6-8 ft.	.....	1.25	1.00
8-10 ft.	.....	2.00	
	Add 50% for B. & B.		
<b>Scheideckeri. Semi-double pink flowers; yellow fruit.</b>			
3-4 ft.	.....	.60	.50
4-5 ft.	.....	.75	.60
5-6 ft.	.....	.90	.75
6-8 ft.	.....	1.25	1.00
8-10 ft.	.....	2.00	
	Add 50% for B. & B.		



# SHADE TREES

100 Assorted Evergreens at 100 Rate.

	Each Per 10	Each Per 100
<b>ACER platanoides. Norway Maple.</b>		
6-8 ft. ....	1.50	
7-9 ft. 1-1 1/4 in. cal. ....	2.00	
8-10 ft. 1 1/4-1 1/2 in. cal. ....	2.50	
10-12 ft. 1 1/2-2 in. cal. ....	3.50	
<b>ACER platanoides schwedleri.</b>		
6-7 ft. ....	2.50	
<b>ACER rubrum. Red or Swamp Maple.</b>		
7-8 ft. 1-1 1/2 in. cal. ....	2.50	2.25
8-10 ft. 1 1/2-2 in. cal. ....	3.50	
<b>ACER saccharum. Sugar or Hard Maple.</b>		
6-8 ft. ....	1.50	
8-10 ft. 1-1 1/4 in. cal. ....	2.50	2.25
<b>FRAXINUS americana. White Ash.</b>		
6-8 ft. 1 1/4-1 1/2 in. cal. ....	1.75	1.50
8-10 ft. 1 1/4-1 1/2 in. cal. ....	2.25	2.00
8-10 ft. 1 1/2-2 in. cal. ....	2.50	2.25
10-12 ft. 2-2 1/2 in. cal. ....	2.75	2.50
<b>QUERCUS palustris. Pin Oak.</b>		
6-8 ft. 1 1/4-1 1/2 in. cal. ....	2.50	2.25
8-10 ft. 1 1/2-2 in. cal. ....	3.50	3.25
10-12 ft. 2-2 1/2 in. cal. ....	5.00	

## SALIX babylonica. Weeping Willow.

3-4 ft. ....	.50	.40
4-5 ft. ....	.75	.60
5-6 ft. ....	1.00	.90

## SALIX elegantissima. Golden Bark Weeping Willow.

Lovely trees with broad heads and stocky trunks.

3-4 ft. ....	.50	.40
4-5 ft. ....	.75	.60
5-6 ft. 1-1 1/4 in. cal. ....	1.00	.90
6-8 ft. 1 1/4-1 1/2 in. cal. ....	1.25	1.00
8-10 ft. 1 1/2-2 in. cal. ....	2.25	2.00

## ULMUS americana. American Elm.

8-10 ft. 1 1/4-1 1/2 in. cal. ....	1.50
8-10 ft. 1 1/2-2 in. cal. ....	2.50
10-12 ft. 2-2 1/2 in. cal. ....	4.00

# GRAPE VINES

## CONCORD variety.

2 yr. No. 1. Extra fine ....	.20	.15
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TANKARD NURSERIES ARE PRODUCERS OF SOME OF AMERICA'S FINEST NURSERY STOCK.

WE CAN SHIP ANYWHERE. There are no pest embargoes in this area to prevent shipping anything anywhere.

TANKARD NURSERIES ARE CLEAN AND WELL KEPT. Excerpt from inspection report of Virginia Entomologist, Aug. 22, 1949, "I would like to say in the beginning that in general your nursery was in excellent condition."

THE DEL-MAR-VA PENINSULA is the home of many large and small nurseries. Come to Del-Mar-Va and find all your needs.

# Testimonials

Norfolk, Va.

March 16, 1949

"We received your shipment of shrubs yesterday afternoon at three o'clock. .... Mr. .... and I were very much pleased by all of the plant materials. Thanking you for your prompt delivery, and quick service to our Company, we are

Yours truly"

Shiloh, N. C.

April 2, 1949

"Received shipment of trees in very fine condition. We are very well pleased with quality and size, and appreciate the fine service you gave us.

In any future time that we might have any need of more trees, we shall remember Tankard Nurseries."

R. F. D. No. 2, Harrisburg, Penna.

May 11, 1949

"Thanks for the service you gave me. The plants were nice."

Covington, Ky.

April 17, 1948

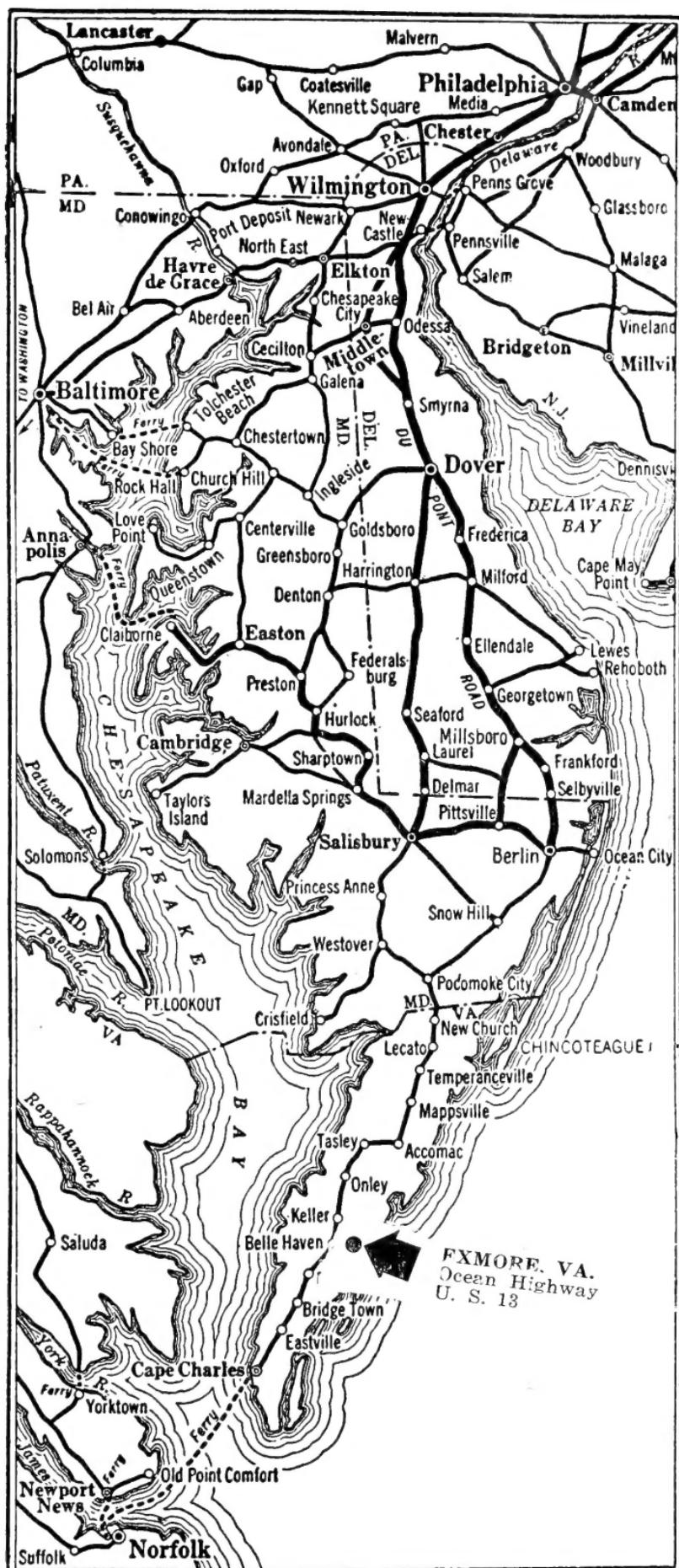
"The azaleas arrived by express yesterday and am well satisfied. The packing was better than we usually get and I want to thank you for your careful attention."

Richmond, Va.

April 19, 1949

"We had a very good sale. Thank you very much. The plants were beautiful."

**Quality Plants  
Quality Service  
At Reasonable Prices**



Exmore, Va. is located on the Del-Mar-Va Peninsula. Readily reached by Highway U. S. 13, Pennsylvania Railway, Greyhound Bus; or Plane to Weirwood or Parksley; two hundred miles south of Philadelphia.

Connected with Norfolk by fast car and truck ferry, running every ninety minutes.

# A Z A

## MANY THOUSANDS OF QUALITY PLANTS TO SELECT FROM

Azaleas are our specialty. All plants are beautiful, stocky, well colored and well budded. Grown in natural azalea soil on the Eastern Shore of Virginia, in the field, under full sun.

### KURUME AND PERICAT VARIETIES

**CHRISTMAS CHEER** \* — bright red. 8-10 in. and 10-12 in.

**CORAL BELLS** \* — deep pink. 6-8 in. to 12-15 in. (12-15 in. Sold Out)

\*\* **GARDENIA SUPREME** \* — double white Pericat hybrid, flowers like small Gardenias. 6-8 in. to 10-12 in.

**HEXE** \* — rose red. 6-8 in. to 10-12 in.

\*\* **HEXE de SAFFELARI** \* — deep red, large ruffled flowers. A new variety of rare beauty. 6-8 in. to 8-10 in.

\*\* **HINO-CRIMSON** — deep crimson. A new Azalea similar to one of its parents, Hinodegiri, but far superior because of its deep crimson color which does not fade. 6-8 in. to 10-12 in.

**HINODEGIRI** — brilliant red. The standard hardy Azalea. 6-8 in. to 12-15 in. (12-15 in. Sold Out.)

**MADAME PERICAT** — soft pink. 10-12 in. and 12-15 in.

**PINK PEARL** — light pink. Excellent foliage, vigorous grower. 6-8 in. to 15-18 in.

**SALMON BEAUTY** \* — salmon pink. 6-8 in. to 10-12 in.

**MRS. L. C. FISHER** — Double, dainty salmon-pink, hose-in-hose type. Reported hardy as far North as Boston. Glossy fine textured foliage. A strong grower. One of the newer hybrids. 6-8 in. and 8-10 in.

**SNOW** \* — snow white. 6-8 in. to 10-12 in.

**SWEETHEART SUPREME** \* — pink Pericat hybrid. Not very hardy, but excellent for forcing. 6-8 in. to 10-12 in.

\* This indicates hose-in-hose flowers

Prices, above varieties, except those indicated \*\*, balled, without burlapping, FOB Exmore, Va.

	100 rate	1000 rate
6- 8 in. each .....	.70	.65
8-10 in. each .....	.90	.85
10-12 in. each .....	1.15	1.00
12-15 in. each .....	1.50	

\*\* These varieties 35c each higher.

Burlap wrapping if desired at 10c each additional.  
50 at 100 rate. 250 at 1000 rate, assorted as desired.

# L E A S

## KAEMPFERI HYBRID AZALEAS

### ***All Sold Out This Season***

These are large vigorous growing azaleas recently developed to give the hardiness of Kaempferi in combination with the gorgeous large flowers of lovely pastel shades of the other parent. They are truly outstanding. Semi-evergreen.

**CARMEN** — rosy pink.

**CLEOPATRA** — rosy pink. Erect grower.

**BETTY** — rosy pink.

**MARY** — deep pink.

Prices: Kaempferi Azaleas, balled, without burlapping, FOB, Exmore, Va.

	100 rate	1000 rate
10-12 in. each .....	1.00	.90
12-15 in. each .....	1.35	1.25
15-18 in. each .....	1.65	1.50

Burlap wrapping if desired at 10c each additional.

250 at 1000 rate. Packing additional. Terms — 25% deposit with order, balance COD unless credit has been established with us.

Below is a view of one of our Azalea fields.  
Come to visit our nursery.



